

Goldman Sachs partner Martin Wiwen-Nilsson joins Brunswick Real Estate to head new London office

- Role will include driving international growth of Nordic real estate investment firm
- He joins following 21-year career at global investment bank

STOCKHOLM, 10 September 2015:

Brunswick Real Estate, a market leading adviser, lender and investor in the Nordics, has appointed Martin Wiwen-Nilsson to its group management committee.

Mr Wiwen-Nilsson joins from Goldman Sachs where his most recent role was as Partner in charge of sales and structuring for Asia Pacific and EMEA in the global commodity business.

Brunswick Real Estate brings together the established Nordic investment bank Leimdörfer, investment manager Sveafastigheter and debt provider LREC. The group also features a joint principal investment division to help clients unlock value.

Mr Wiwen-Nilsson joined Goldman Sachs in 1994 and was made a Partner, the company's highest rank, in 2008. The Swede's rise through the company included serving as head of growth markets for EMEA in the investment banking division and responsibility for the global sovereign wealth fund activity.

He assumed responsibility for EMEA and Asia Pacific commodity sales and structuring at the bank in 2013. Mr Wiwen-Nilsson also served on the global operating committee for the investment banking division, and the growth market operating committee. In parallel, he was part of the board of directors at Pine Street—the bank's leadership development institute.

Martin Wiwen-Nilsson, Partner at Brunswick Real Estate, said:

"I am delighted to be joining the Brunswick team at this exciting point in time for the group and for global real estate markets. The experienced team and its unique ability to bring together advisory and investment management, as well as capital provision, to serve our clients' needs should provide significant growth opportunities for the group."

Brunswick Real Estate has been involved in many landmark deals in the Nordic region and is consistently ranked as the number one adviser by market volume. The Nordic real estate market is Europe's third largest market when measured by annual transaction volume. Earlier this summer, the group's investment banking arm, Leimdörfer, advised on the largest ever real estate transaction in Denmark. Novo and TryghedsGruppen acquired a 49.2% stake in the property company DADES, with a gross asset value of DKK 16.9 billion (EUR 2.25 billion) where Leimdörfer acted exclusive financial adviser to DADES.

Gerard De Geer, Founding Partner and Chairman of Brunswick Real Estate, said:

"We are in the business of attracting the very best individuals who can add significant value to our clients and the firm, and Martin definitely fits into that category. Martin's track record is exemplary and his client focus matches our culture. The close relationships that we form have taken our firm to where we are now. Martin will now play a key role in the next phase of our growth as an active owner based at our new London office."

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Notes to the editor

Brunswick Real Estate is a market leading adviser, lender and investor in the Nordics. The team include some 60 real estate investment professionals in Stockholm, Helsinki, Copenhagen and London as well as senior advisers with broad international expertise. The firm is led by Peter Leimdörfer and chaired by Gerard De Geer who have worked together for more than 30 years. The vision was to create a firm acting as a value-creating partner for Nordic real estate investors, based on a clear set of guiding principles with the overriding principle of always putting clients' interests first.

Today, Brunswick Real Estate is a trusted partner to a wide variety of reputable real estate investors and has successfully advised and invested clients' capital for more than 20 years. The independent investment bank advises on sizeable real estate transactions and fund placement services. They are also able to capitalise and invest in all real estate asset classes via real estate investment vehicles including the unique ability to engage in principal investments supporting clients to unlock value.

Leimdörfer is a leading Nordic real estate investment bank providing real estate and capital markets transaction advisory services to a diversified range of investors. By combining in-depth knowledge of the real estate market with an investment bank's capital markets expertise and financing edge, Leimdörfer has continuously, and with great commitment, advised clients in numerous value-creating transactions including several of the largest and most complex in the industry.

Sveafastigheter is a Nordic real estate investment manager with a proven record of delivering exceptionally high returns to its investors. Sveafastigheter's business model is based on value-creating investments through active management, working closely with local asset management partners. Today, the company's total assets under management in Sweden, Finland, Denmark and Estonia are €1.3 billion. Sveafastigheter is top-ranked in the Nordics by Prequin, Euromoney, IPD and KTI.

Leimdörfer Real Estate Capital ("LREC") is a fund manager focusing on real estate in the Nordics. Meeting the demand from investors for low risk investment alternatives as well as from borrowers seeking a greater choice of funding providers, LREC offers senior debt financing to real estate investments in Sweden as an alternative to bank lending.